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YOU'RE INVITED!

PURSUIT OF EXPERTISE

Zoom into the RLI Minnesota Chapter's Annual Conference on Wednesday, August 11, 2021, 9:00 am – 4:30 pm!

This day will offer multiple opportunities for you to grow in your **Pursuit of Expertise!**

Keynote speaker, Amber Hurdle, Amber Hurdle Consulting, will provide an interactive, engaging presentation to help you understand how combining science and branding can help your small business play *big*. ***Data Driven Marketing & Recruiting Simplified for RE Professionals.***

Two break-out sessions will include: 1) estate planning from Wade Abed, Profinium, Inc's EVP and Corporate Counsel and 2) accounting impacts on estates by Joel Eckberg, CPA, Phillip Carter, CPA, MAcc, and Bronson Power, CPA, MBA with Morken Eckberg Steiner, LLC.

Legislative updates from Russell Riggs, NAR's Government Affairs Liaison and Senior Regulatory Representative will shed some light on upcoming and/or proposed legislation that impacts all of us.

3 Hrs CE (continuing education) is included in your registration fee! ***Advanced & Generational Negotiations, Deb Greene, Instructor*** This webinar will assist in helping you dive deeper into negotiations on behalf of, and in the best interests of your real estate clients. Break the consumers down by age group to really understand their needs, concerns, priorities, and motivations. This class will help agents build good relationships with all parties to ensure a good outcome for all.

This class has been approved by the Minnesota Commissioner of Commerce for 3 hrs of Real Estate Continuing Education. This course will count toward the GRI designation as well.

HOSTED BY THE RLI
MINNESOTA CHAPTER

LOCATION

Zoom Conference!
Log-in provided after
registration/payment

DATE

Wednesday, Aug 11, 2021,
9:00 am – 4:30 pm

PRICE: \$65,
including 3 hrs CE

REQUIRED for CE:

- Camera on
- Show picture ID at beginning

**REGISTRATION
& PAYMENT
DUE BY
THURSDAY,
AUG 5, 2021!**

CONTACT US

Chapter Contact Name:
Terri Jensen, ALC

Mobile: 507-382-0908

Email:
mnlandrealtor@gmail.com





Course Registration & Payment Information

Online course registration and payment information can be completed at the link below:

<https://www.rliminnesotachapter.com/online-payment>

Agenda and Zoom link to be furnished upon registration/payment and prior to the conference. **Registration & payments are due by Thursday, August 5, 2021.**

If paying by check, please complete the information below and mail payment in with this form to:

RLI Minnesota Chapter
Terri Jensen, ALC
1005 Superior Drive
Northfield, MN 55057
Mobile: 507-382-0908
Email: mnlandrealtor@gmail.com

Name: _____
(Please print your name)

Address: _____
(Please print address, city, state, zip code)


E-mail Address: _____
(Please print legibly)

Phone: _____

NRDS #: _____

MN Real Estate License #: _____

NOTE: if this information is not provided, you will be unable to receive MN Real Estate CE.



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